

Get Goods and Services in Carter City: Answers to Exercise 2.1

1. Find a business that provides hair-care services in Carter City. Write the name of the business below.

B & J Beauty Salon, Hair Weaving by Sandra, Uncle Joe's Barbershop

2. Find a restaurant that begins with the letter "W." Write the name of the restaurant below.

Wok Restaurant

3. If you lived in Carter City, who would you call for child care?

Village Child Care Center, Yellow Brick Road Child Care

4. Is child care a good or a service? (Circle One) Service

5. Find two businesses that sell computer products.

Olde's Computers, Zip's Computer Software

6. Are computers goods or services? (Circle One) Goods

7. Find five businesses that provide one or more services. Answers should include five from the following list:

Andersons' Family Medicine

Ann's Accounting Services

Austin & Wallis Attorneys
at Law

B & J Beauty Salon

Campbell's Community

Auto Body Shop

Carter City Apartments

Carter City Car Repair

Edgar's Moving Service

Evergreen Apartments

First Bank of Carter City

Fred's Trash Hauling

Freeman's Funeral Services

Glamour Nails

Grooming and Kennel Service

Hair Weaving by Sandra

Hap's Heating and Cooling

Inside and Outside House

Painting

Insurance Alternatives

J & J Hair and Nails

Jones' Bookkeeping Services

Kelly's Cellular

Lander's Shoe Repair

Mike's Bike Repair

Mitchell's Dental Care

Pasha's Home Repair

Reed's Window

Washing Service

Ted's Towing Service

Turner's Sewing and

Alterations

Uncle Joe's Barber Shop

Underwood Appliance Repair

Vera's Housekeeping Service

Veterinarian Service

Village Child Care Center

Vinh Home Construction

Weber's Car Wash

White's Taxi Service

Xiang's Law Service

Yarder's Coin Laundry

Yellow Brick Road Child Care

Zeno's Medical Center

8. List five businesses in Carter City that provide goods. Each business must begin with a different letter. Answers should include five from the following list:

Amanda's Fashions

Bar-B-Que and More

Bob's Burger Barn

Brian's New and Used Books

Denise's Eat Right Diner

Ed's Resale Shop

Flowers By Latrisse

Garcia's Bakery

Gold and Silver for You

Hank's Used Furniture

Harter's Bakery

Ida's Ice Cream and Desserts

Jasmine's Jewelry

José's Deli

Kelly's Cellular

Midtown Market

Mom's Diner

Ned's Steak House

Neighborhood Grocery

Olde's Computers

Pedro's Pizza & Pasta

Que Huong's Grocery

Quick Stop & Go Mart

Rosario's Imported Foods

Sonter's Shoe Store

Super Hardware

Tina's Used Appliances

Vinh Home Construction

Wok Restaurant

Zip's Computer Software

9. In Carter City, where could you have your dog bathed and trimmed?

Grooming and Kennel Service

10. In Carter City, where could you buy groceries?

Midtown Market

Neighborhood Grocery

Que Huong's Grocery

Quick Stop & Go Mart

Rosario's Imported Foods

11. If you could work at a business in Carter City, which one would you choose? Explain your choice.

12. List at least four goods or services that you think the citizens of Carter City might want that are not being provided now in Carter City.

Likely answers include such things as toys, dry cleaning, video arcade, more clothing, movies to rent, movies at a theater, sports equipment, etc.

13. Choose two goods and services from those you listed for number 12 and write them here.

14. Make up names for several businesses that would sell these products; list the names below in alphabetical order.

Entrepreneurs Want to Earn a Profit: Answers to Exercise 2.4

Name: _____

Directions: Read through each question and solve the problem. Show your work.

1. Martin said that Jackie's fruit and vegetable stand was very profitable. Profit is the income entrepreneurs earn from their business after paying all costs of production. Help Jackie determine if she earned any profit last month. To determine Jackie's profit, we must subtract her costs of production from her sales revenue. If we write that out as a mathematical sentence, it would look like this.

Profit = Sales Revenue – Costs of Production

Use the following numbers for Jackie's revenue and costs of production to determine her profit last month. Solve the problem below. Show your work.

Jackie's sales revenue last month \$200.00

Costs of production

Fertilizer	\$ 20.00
Payment for tools	\$ 50.00
Water bill	\$ 30.00
Wages for Millie Mouse	\$ 15.00
Value of Jackie's work	\$ 20.00

Total costs last month \$ 135 (\$20 + \$50 + \$30 + \$15 + \$20)

Profit \$ 65 (\$200 - \$135)

2. Martin just started his business. Here are Martin's sales revenue and costs of production for his first month in business. Determine if Martin earned a profit from his business. Make sure you show your work.

Martin's sales revenue last month \$250.00

Costs of Production

Rent for land	\$ 20.00
Payment for tools	\$ 50.00
Wages for Walter Mouse	\$ 15.00
Water bill	\$ 30.00
Seeds	\$ 10.00
Fertilizer	\$ 15.00
Value of Martin's work	\$ 25.00

Total cost of production \$ 165

Profit \$ 85

3. What if Martin had sold \$180 worth of fruits and vegetables in his first month? Would his profit have been more or less than the one you originally calculated? Why?

Profit would go down to \$15.

4. What would happen if Martin's costs of production were greater than his sales revenue? Explain in a complete sentence.

Martin would experience a loss which might cause him to go out of business.